



MANKATO AND FAIRMONT PREMIUM AND DISCOUNT SCHEDULE

EFFECTIVE September 19, 2025

This schedule subject to change without notice

Wheat, Barley & Rye: Zero Tolerance for wheat barley or rye present in any shipment to Mankato.

Treated Soybeans: Zero Tolerance on any shipments containing treated soybeans.

Any shipment which yields a sample containing wheat or treated soybeans may be subject to one or all of the following:

1.) No payment for the entire load. 2.) Punitive charges for contamination of our soybean inventory. 3.) Further financial liability.

FACTOR RANGE	HEAT DMG DISCOUNT % of contract price	TOTAL DAMAGE includes green damage	MOISTURE	DISCOUNT % of contract price	SPLITS	
			RANGE	DISCOUNT	RANGE	DISCOUNT
.0 to .2%						
.3 to .5%	.5%		13.1 to 13.5%	1.5%	20.1 to 25.0	\$0.01
.6 to 1.0%	1%		13.6 to 14.0%	3.0%	25.1 to 30.0	.02
1.1 to 1.5%	1.5%		14.1 to 14.5%	4.5%	30.1 to 35.0	.04
1.6 to 2.0%	2%		14.6 to 15.0%	6%	35.1 to 40.0	.06
2.1 to 2.5%	2.5%	\$0.02	15.1 to 15.5%	9%	40.1 to 45.0	.10
2.6 to 3.0%	3%	.03	15.6 to 16.0%	12%	45.1 to 50.0	.14
3.1 to 3.5%	3.5%	.04	16.1 to 16.5%	15%	50.1 to 55.0	.18
3.6 to 4.0%	4%	.05	16.6 to 17.0%	18%	55.1 to 60.0	.22
4.1 to 4.5%	4.5%	.07	17.1 to 17.5%	21%	60.1 to 65.0	.26
4.6 to 5.0%	5%	.09	17.6 to 18.0%	24%	65.1 to 70.0	.30

TEST WEIGHT:

½ cent per bushel for each pound or fraction thereof under 54.0 to 52.0.

FOREIGN MATERIAL:

1 cent per bushel for each pound or fraction thereof under 52.0 to 49.0 minimum.

All foreign material in excess of 1% shall be deducted from the gross weight and will not be paid for up to 5%. FM over 5% shall be deducted 1½ times from gross weight, FM over 10% shall be deducted 2 times from gross weight.

OTHER DISCOUNTS:

10 cents per bushel for stones, weevily or materially weathered.

10 cents per bushel for musty

12 cents per bushel for sour

20 cents per bushel for COFO

25 cents per bushel for DLQ (Distinctly Low Quality)

CORN DISCOUNT:

Soybeans with 3% or more corn will be discounted 5 cents per bushel for each 1% or fraction thereof over 3%, plus the weight will be deducted from the gross weight.

BEANS OF OTHER COLOR/GREEN DAMAGE: Soybeans with 1.1% to 10% other color will be discounted 0.3% for each 1%. Discount to be % of contract price. Above 10% subject to rejection.

OIL / PROTEIN:

As is moisture, loads that meet the minimum 19.6 for oil or 37.0 for protein will be eligible for premiums according to the following schedule. Loads that fall below the minimums of 19.5 oil or 37.0% protein will not qualify for a premium.

Oil	Premium	Protein Premium
19.5 or less		37% or higher
19.6 to 19.8	2 cents	3 cents
19.9 to 20.1	3 cents	3 cents
20.2 to 20.4	4 cents	3 cents
20.5 to 20.7	5 cents	3 cents
20.8 to 21.0	6 cents	3 cents
21.1 and higher	7 cents	3 cents

BUYER RESERVES THE RIGHT TO REJECT OR SEVERLY DISCOUNT ANY SHIPMENT OF BEANS WHICH GRADES OVER 16% MOISTURE; OVER 3% HEAT DAMAGE; OVER 8% TOTAL DAMAGE; OVER 10% FOREIGN MATERIAL; COFO, STONES, HEATING, DISTINCTLY LOW QUALITY (DLQ), UNKNOWN FOREIGN SUBSTANCE OR ANY PRESENCE OF WHEAT.